

# Local Market Update – March 2016

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 10.3%**

Change in  
New Listings

**+ 10.5%**

Change in  
Closed Sales

**+ 6.6%**

Change in  
Median Sales Price

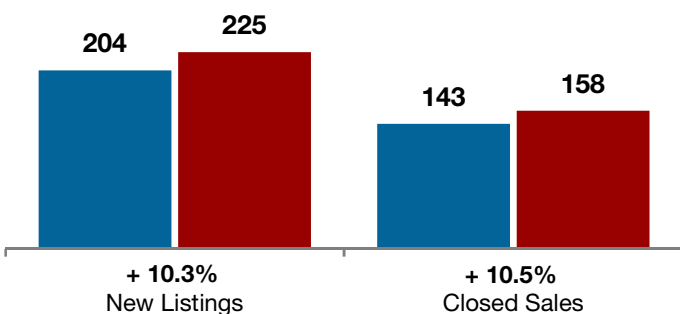
## Kaufman County

	March			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
New Listings	204	<b>225</b>	+ 10.3%	541	<b>663</b>	+ 22.6%
Pending Sales	162	<b>189</b>	+ 16.7%	412	<b>536</b>	+ 30.1%
Closed Sales	143	<b>158</b>	+ 10.5%	338	<b>393</b>	+ 16.3%
Average Sales Price*	\$181,854	<b>\$190,784</b>	+ 4.9%	\$173,260	<b>\$187,823</b>	+ 8.4%
Median Sales Price*	\$173,500	<b>\$185,000</b>	+ 6.6%	\$161,150	<b>\$178,000</b>	+ 10.5%
Percent of Original List Price Received*	95.3%	<b>96.3%</b>	+ 1.0%	95.7%	<b>96.0%</b>	+ 0.3%
Days on Market Until Sale	69	<b>49</b>	- 28.8%	62	<b>49</b>	- 21.7%
Inventory of Homes for Sale	434	<b>383</b>	- 11.8%	--	--	--
Months Supply of Inventory	3.1	<b>2.2</b>	- 29.2%	--	--	--

\*Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

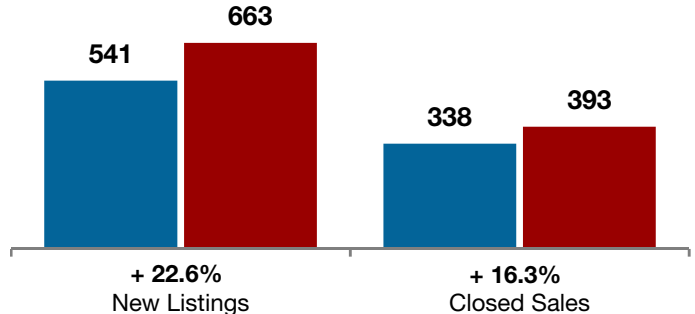
### March

■ 2015 ■ 2016



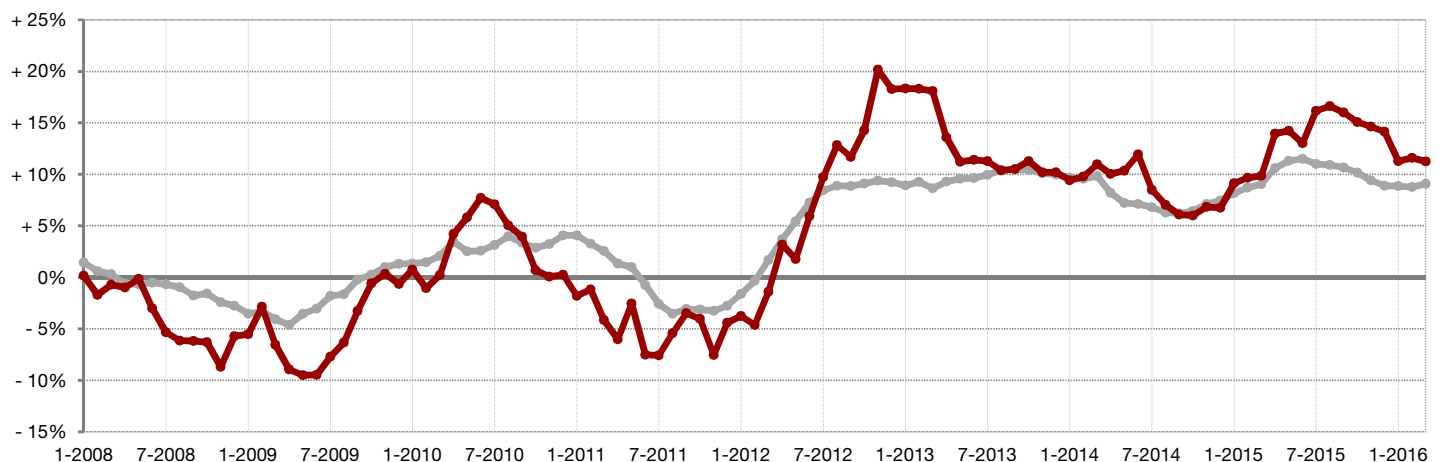
### Year to Date

■ 2015 ■ 2016



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Kaufman County —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 8, 2016. All data from North Texas Real Estate Information Services, Inc. | Powered by ShowingTime 10K.