

Local Market Update – March 2016

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Grayson County

+ 1.4%

Change in
New Listings

+ 4.0%

Change in
Closed Sales

+ 15.0%

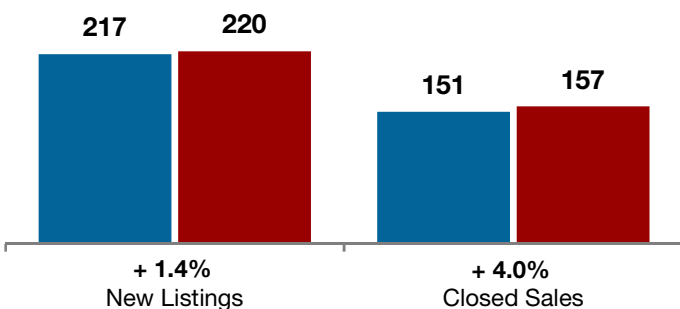
Change in
Median Sales Price

	March			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
New Listings	217	220	+ 1.4%	531	603	+ 13.6%
Pending Sales	141	156	+ 10.6%	402	463	+ 15.2%
Closed Sales	151	157	+ 4.0%	344	396	+ 15.1%
Average Sales Price*	\$149,983	\$173,860	+ 15.9%	\$149,004	\$167,185	+ 12.2%
Median Sales Price*	\$120,000	\$138,000	+ 15.0%	\$122,700	\$138,000	+ 12.5%
Percent of Original List Price Received*	91.9%	92.8%	+ 1.0%	91.8%	92.2%	+ 0.4%
Days on Market Until Sale	91	77	- 15.1%	95	76	- 20.5%
Inventory of Homes for Sale	671	545	- 18.8%	--	--	--
Months Supply of Inventory	5.0	3.7	- 26.6%	--	--	--

*Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

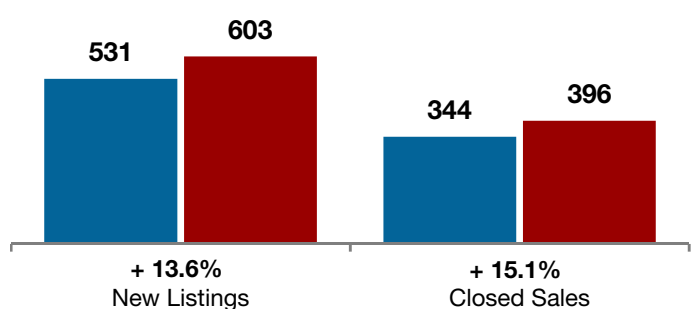
March

■ 2015 ■ 2016



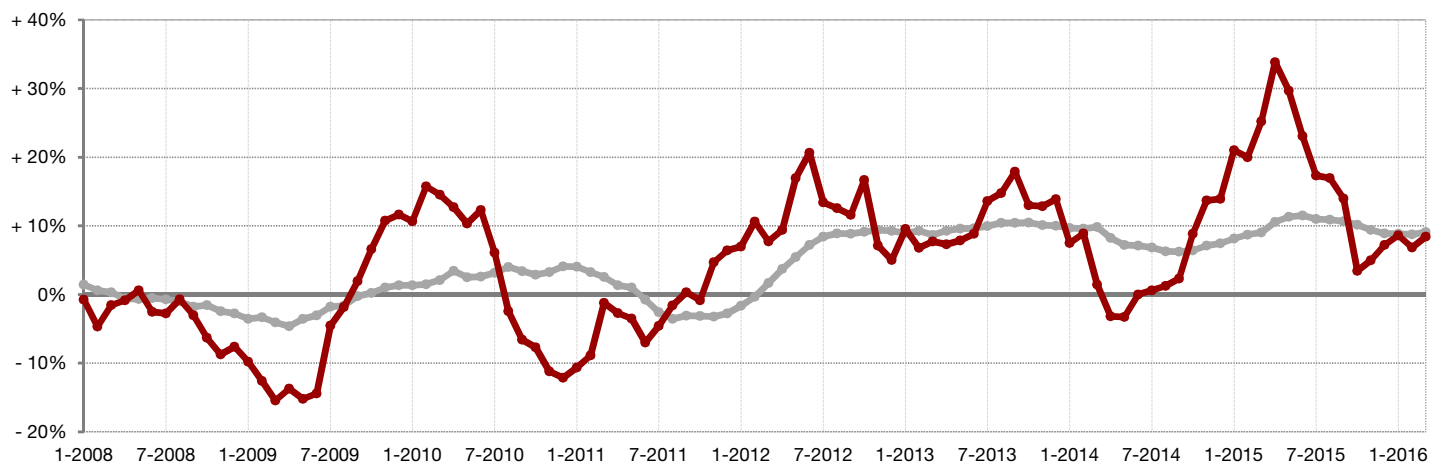
Year to Date

■ 2015 ■ 2016



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Grayson County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 8, 2016. All data from North Texas Real Estate Information Services, Inc. | Powered by ShowingTime 10K.